March 12, 1998

Mr. A P Srivastava Senior Vice President Raunaq International Limited. 13th Floor, Chiranjiv Tower 43, Nehru Place New Delhi - 110 019



Dun & Bradstreet Information Services India Pvt. Ltd.

REGD. OFFICE:
ICC Chambers, Opp. Santogen Mills,
Saki Vihar Road, Powai, Mumbai 400 072.
Tel.: 91-22-850 4190/850 4192/850 4194
Fax: 850 2060
E-Mail: dbindia @ bom2.vsnl.net.in

Dear Sir,

We are pleased to inform you that you are now part of the Global Dun & Bradstreet Database. You now, have a permanent registration number known as a D-U-N-S number. Your D-U-N-S number is



You will be pleased to know that we have a tie-up with the Small Industries Development Bank of India (SIDBI) whereby Dun & Bradstreet would do a business rating on your organisation. We would consider all relevant factors like operations, finances, promoters and trends to gauge your Business Rating. This will facilitate easy accessibility of your company information globally. If you intend that your company should be included in D&B database, then please do complete the enclosed questionnaire and despatch it to our office. A special package is also available for non SSI Units.

For further information you may get in touch with our Customer Support Executive, *Ms. Chandra Devnani* at 850 4190 / 92 / 94 in Mumbai, *Ms. Mridula Bose* at 628 3880 in Delhi and *Mr. Arvind Hegde* at 826 2517 in Chennai.

Best Regards,

For Dun & Bradstreet Information Services India Pvt. Ltd.

Ms. Chandra Devnani

Customer Support Executive